Introduced by Assembly Member Price

February 21, 2008

An act to amend Section 2889.5 of the Public Utilities Code, relating to telephone service.

LEGISLATIVE COUNSEL'S DIGEST

AB 2307, as introduced, Price. Telephone services: change in telephone service provider.

Existing law prohibits a telephone corporation, or any person, firm, or corporation representing a telephone corporation, from changing a subscriber's telephone service provider without specified verification, including for residential service, independent 3rd-party verification meeting specified requirements, and notification by the United States Postal Service.

This bill would instead require telephone corporations to offer customers the option of verifying the subscriber's decision to change the residential telephone service provider by independent 3rd-party verification and notification by United States mail.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

The people of the State of California do enact as follows:

- SECTION 1. Section 2889.5 of the Public Utilities Code is amended to read:
- 3 2889.5. (a) No telephone corporation, or any person, firm, or
- 4 corporation representing a telephone corporation, shall make any

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change or authorize a different telephone corporation to make any 2 change in the provider of any telephone service for which 3 competition has been authorized of a telephone subscriber until 4 all of the following steps have been completed:

- (1) The telephone corporation, its representatives or agents shall thoroughly inform the subscriber of the nature and extent of the service being offered.
- (2) The telephone corporation, its representatives or agents shall specifically establish whether the subscriber intends to make any change in his or her telephone service provider, and explain any charges associated with that change.
- (3) For sales of residential service, the subscriber's subscriber shall be offered verification of the subscriber's decision to change his or her telephone service provider-shall be confirmed by an independent third-party verification company. For purposes of this provision, the confirmation by a third-party verification company shall be made as follows:
- (A) The third-party verification company shall meet each of the following criteria:
- (i) Be independent from the telephone corporation that seeks to provide the subscriber's new service.
- (ii) Not be directly or indirectly managed, controlled, or directed, or owned wholly or in part, by the telephone corporation that seeks to provide the new service or by any corporation, firm, or person who directly or indirectly manages, controls, or directs, or owns more than 5 percent of the telephone corporation.
- (iii) Operate from facilities physically separate from those of the telephone corporation that seeks to provide the subscriber's new service.
- (iv) Not derive commissions or compensation based upon the number of sales confirmed.
- (B) The telephone corporation seeking to verify the sale shall do so by connecting the subscriber by telephone to the third-party verification company or by arranging for the third-party verification company to call the subscriber to confirm the sale.
- (C) The third-party verification company shall obtain the subscriber's oral confirmation regarding the change, and shall record that confirmation by obtaining appropriate verification data. The record shall be available to the subscriber upon request.
- 40 Information obtained from the subscriber through confirmation

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shall not be used for marketing purposes. Any unauthorized release of this information is grounds for a civil suit by the aggrieved subscriber against the telephone corporation or its employees who are responsible for the violation.

- (D) Notwithstanding subparagraphs (A), (B), and (C), a service provider shall not be required to comply with these provisions when the customer directly calls the local service provider to make changes in service providers. However, a service provider shall not avoid the verification requirements by asking a subscribing customer to contact a local exchange service provider directly to make any change in the service provider. A local exchange service provider shall be required to comply with these verification requirements for its own competitive services. However, a local exchange service provider shall not be required to perform any verification requirements for any changes solicited by another telephone corporation.
- (4) For sales of residential service—to—which if the customer requests verification, pursuant to paragraph (3)—applies, the telephone corporation seeking to verify the change in service, in addition to the requirements of paragraph (3), shall notify the subscriber by United States Postal Service that the subscriber's telephone service provider has been changed. The service provider that initiated the change shall send that notice within 14 days of the date of the change. The notice shall provide the subscriber with clear, legible notice of the change in service provider, and shall include a customer service telephone number for the subscriber to call if the subscriber did not authorize the change in service.
- (5) If the customer does not request verification pursuant to paragraphs (3) and (4), confirmation shall be given pursuant to Section 1120 of Part 64 of Title 47 of the Code of Federal Regulations.

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- (6) For sales of all nonresidential services, the subscriber's decision to change his or her service provider shall be confirmed through any of the following means:
- (A) Independent third-party verification, as set forth in paragraph (3) of subdivision (a).
- (B) The telephone corporation shall mail to the subscriber an information package seeking confirmation of his or her change in the telephone corporation. The information package shall describe

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the new service and shall include a postage prepaid postcard or mailer that the subscriber can use to deny, cancel, or confirm a service order, as soon as possible, and wait 14 days after the information package is mailed before making the change in the telephone corporation. The telephone corporation shall make the change only if the subscriber does not cancel the change in service order.

- (C) Verify the subscriber's change in his or her telephone service provider by obtaining the subscriber's signature on a document fully explaining the nature and extent of the action. The document shall be a separate document whose sole purpose is to explain the nature and extent of the action.
- (D) Obtain the subscriber's authorization through an electronic means that takes the information, including the calling number, and confirms the change to which the subscriber has given his or her consent.

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(7) Where the telephone corporation obtains a written order for service, the document shall thoroughly inform the subscriber of the nature and extent of the action. The subscriber shall be furnished with a copy of the signed document. The subscriber by his or her signature on the document shall indicate a full understanding of the relationship being established with the telephone corporation. When If a written subscriber solicitation or other document contains a letter of agency authorizing a change in service provider, in combination with other information including, but not limited to, inducements to subscribers to purchase service, the solicitation shall include a separate document whose sole purpose is to explain the nature and extent of the action. If any part of a mailing to a prospective subscriber is in language other than English, any written authorization contained in the mailing shall be sent to the same prospective subscriber in the same language.

(7)

- (8) The telephone corporation shall retain a record of the verification of the sale for at least one year. These records shall be made available to the subscriber, the Attorney General, or the commission upon request.
- (b) If a residential or business subscriber that has not signed an authorization notifies the telephone corporation within 90 days

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that he or she does not wish to change telephone corporations, the subscriber shall be switched back to his or her former telephone corporation at the expense of the telephone corporation that initiated the change.

- (c) For purposes of this section, competitive services are those services where subscribers have the ability to presubscribe to a telephone service provider.
- (d) When a subscriber changes telephone service providers, the change shall be conspicuously noticed on the subscriber's bill. Notice in the following form is deemed to comply with this subdivision:
- "NOTICE: Your local (or long distance) telephone service provider has been changed from (name of prior provider) to (name of current provider).
- Cost of change: \$ ____."

- (e) Any telephone corporation that violates the verification procedures described in this section shall be liable to the telephone corporation previously selected by the subscriber in an amount equal to all charges paid by the subscriber after the violation.
- (f) In addition to the liability described in subdivision (e), any telephone corporation that violates the verification procedures described in this section shall credit to a subscriber any charges paid by the subscriber in excess of the amount that the subscriber would have been obligated to pay had the subscriber's telephone service not been changed. The commission shall adopt regulations to govern credits to subscribers pursuant to this subdivision.
- (g) The remedies provided by this section are in addition to any other remedies available by law.
- (h) As described in federal law, no telephone corporation, or any person, firm, or corporation representing a telephone corporation, shall make any change or authorize a different telephone corporation to make any change in the provider of any telephone service for which competition has been authorized of a telephone subscriber without having on file, or having instituted reasonable steps designed to obtain, signed, dated orders for service from the subscriber. All orders shall be in the form prescribed in federal law for letters of agency. As described in federal law, the telephone corporation is responsible for charges associated with disputed changes in telephone service for which it cannot produce a signed, dated order for service from the subscriber. This

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- subdivision applies to all intrastate services for which competition has been authorized.